



**ClubSport Stirling – 2018 AGM
Financial Report - April 2018**

1. 2017/18 Financial Year

1.1 Summary

We have made a deficit of just over £1,550 this year leaving us with funds of just over £14,540.

We have a potential liability, at 31/03/2018, to fund ongoing Coach Development courses of £4,350.

We have no current liability for funding Club Development awards.

Thanks to the Auditor for a quick turnaround in carrying out an independent examination of our end year accounts.

1.2 2017/18 Finance Details

Appendix A has a more detailed breakdown of income and expenditure for 2015/16, 2016/17 and 2017/18 for comparison. This gives greater detail than the figures included in the examined financial accounts.

1.2.1 2 main sources of Income this year (2016/17 figures in brackets)

| | | |
|-------------------|---------|-----------|
| Active Stirling | £20,000 | (£20,000) |
| Club Affiliations | £3,780 | (£3,920) |

- Active Stirling - £20,000.

Active Stirling awarded us a grant of £20k. This is our main income and was really appreciate as their situation with the trust was not settled.

On top of this, we also must not forget that there is also a large commitment from Active Stirling in terms of human resources and other benefits. Without these we would be pretty ineffectual as an organisation.

The cash, human resources and other benefits combined are a fantastic benefit to our affiliated Clubs.

- Club Affiliations - £3,780.

This year we have received £3,920 in affiliation fees from 107 member clubs made up of 55 Standard clubs, 51 Charter clubs and 1 Associate Club. This is around our target figure. At the moment we have 3 new clubs affiliating for 2018/19.

1.2.2 3 main areas of Expenditure this year (2016/17 figures in brackets)

| | | |
|------------------------|---------|-----------|
| Administration | £789 | (£930) |
| Club Development | £17,553 | (£20,742) |
| Education and Training | £6,991 | (£11,032) |
| Profile | £0 | (£168) |

- Administration - £789 (see Appendix A, 2017/18, for a breakdown).

This has again been kept very low – the main costs being insurance and the hosting of our web site.

Surprisingly, there have been no expenses for any of the Management Committee again. Long may this continue.

- Club Development - £17,553 (see Appendix B for historic information).

This year there have been 23 awards for Club development initiatives to 19 different Clubs.

We have made awards to a variety of different sports – Athletics, Bowling, Football, Golf, Gymnastics, Hill Runners, Hockey, Orienteering, Rugby, Swimming, Taekwondo, Weightlifting and Wheelchair Curling ranging from £48.79 to £2,100.

We also funded the Club Taxation workshop for our Clubs.

- Coach Education & Training - £6,991 (see Appendix C for historic information).

We have received 120 requests and made awards to 99. The main reasons for rejecting applications were 11 applications for First Aid courses other than Active Stirling ones and 8 retrospective applications. We made awards to a variety of different sports – Athletics, Badminton, Basketball, Boxing, Canoeing, Cycling, Figure Skating, Football, Golf, Gymnastics, Netball, Rowing, Rugby, Squash, Swimming and Tennis. These range from basic level 1 courses right up to Football Level 3 Licences with awards from £19 to £720. We have also funded officiating and youth development courses this year.

We have settled 76 awards this year covering awards made in 2016/17 and 2017/18 ranging from £15 to £870.

We have also kept a tight control on our outstanding liability – as at 31 March 2018 this stands at £4,350.

2. 2018/19 Budget (2017/18 actual figures in brackets)

| Income | | | Expense | | |
|-----------------|----------------|------------------|---------------------|----------------|------------------|
| Active Stirling | £20,000 | (£20,000) | Administration | £1,360 | (£790) |
| Affiliations | £3,710 | (£3,780) | Club Development | £15,300 | (£17,553) |
| | | | Coach Development | £7,000 | (£6,991) |
| | | | Community/Wellbeing | £2,000 | |
| | | | Profile | £50 | (£0) |
| Total | £23,710 | (£23,780) | Total | £25,710 | (£25,334) |

This gives a projected deficit of £2,000 (deficit of £1,554) for the year which would leave funds of just over £12.5k.

2.1 Budgeted Income

- Active Stirling.

Active Stirling have offered us one year of funding at the same level as last year.

We are very happy to accept this offer on our Club's behalf.

Future funding after this year will be up to negotiation once all the priorities are clearer for the Council, Active Stirling and ourselves.

- Club Affiliations.

This is based on the same affiliation fees as last year and the belief that we can more or less maintain the number of Clubs affiliating.

2.2 Budgeted Expenditure

- Administration.

This is purely based on last year's costs as no major changes (or management expenses) are envisaged with an additional allowance of £300 for Web Hosting as we have not been charged for 2017/18 yet.

- Club Development, Coach Development and Community/Wellbeing.

This is an allowance of around £15,300 for Club Development and £7,000 for Coach Development. This is another good news story for our Clubs.

In addition in line with the Council's and Active Stirling's aims we are budgeting an expense of £2,000 towards Community and/or Wellbeing projects particularly, but not exclusively, where we can envisage that there is a future benefit to Clubs. We are not fully sure how this will work in practise this year but we hope to start the process with a view to be more committed in future years.

This gives a total of £24,300 for the three areas - in reality this is a combined budget figure with a nominal split.

- Profile.

This is half of 2016/17 budget as we do not envisage spending a lot in this coming year.

2.3 Budget Summary

The budget has again been planned as a deficit, however, there are a lot of unknowns in the budget as we are dependent on Clubs and Coaches applying for funding. Future years are another large unknown.

This £2,000 deficit is more than acceptable to the Management Committee as we try to bring our funds down to around the £10,000 mark, in a controlled manner. This is the figure we estimate should be the base amount we need to retain to be financially prudent. When we achieve it we will then need to operate on a break even budget.

3. Proposed Affiliation Fees for 2018/19.

The proposed club affiliation fee for 2018/19 is £35 – the same as last year.

In the current climate do not think it is prudent to raise fees, however, once we are in break even budget or if our core funding reduces we will need to do so.

This still represents good value for money with

- Subsidised First Aid and Child Protection courses – organised by Active Stirling
- Access to Club Development funding
- Access to Coach Development subsidies
- Support from Active Stirling Club Development Officers.

Blair I Prentice

Treasurer, ClubSport Stirling

9 April 2018

Appendix A Breakdown of Expenses and Income for 2015/16, 2016/17 and 2017/18.

| Expenses | | | |
|-------------------------------|------------------|------------------|------------------|
| Area/Year | 2015/2016 | 2016/2017 | 2017/2018 |
| Admin | £ | £ | £ |
| Auditor/Examiner | 150.00 | 150.00 | 150.00 |
| General | 27.50 | 0.00 | 104.99 |
| Insurance | 365.70 | 379.50 | 386.40 |
| SALSC | 100.00 | 100.00 | 100.00 |
| Web Hosting | 348.00 | 300.00 | 48.00 |
| Total | 991.20 | 929.50 | 789.39 |
| Club/Coach Development | | | |
| Club Development | 18,790.89 | 20,741.68 | 17,553.15 |
| Education & Training | 7,506.38 | 11,032.45 | 6,991.00 |
| Active Stirling | | | |
| Total | 26,297.27 | 31,774.13 | 24,544.15 |
| Profile | 0.00 | 168.00 | 0.00 |
| Overall Expenses Total | 27,288.47 | 32,871.63 | 25,333.54 |

| Income | | | |
|-----------------------------|------------------|------------------|------------------|
| Area/Year | 2015/2016 | 2016/2017 | 2017/2018 |
| Affiliations | £ | £ | £ |
| Charter Clubs | 1,710.00 | 1,925.00 | 1,785.00 |
| Standard Clubs | 1,440.00 | 1,960.00 | 1,960.00 |
| Associate Clubs | 0.00 | 35.00 | 35.00 |
| Total | 3,150.00 | 3,920.00 | 3,780.00 |
| SLA | | | |
| Active Stirling | 20,000.00 | 20,000.00 | 20,000.00 |
| Total | 20,000.00 | 20,000.00 | 20,000.00 |
| Overall Income Total | 23,150.00 | 23,920.00 | 23,780.00 |

| Surplus/Deficit | | | |
|------------------------|------------------|------------------|------------------|
| Year | 2015/2016 | 2016/2017 | 2016/2017 |
| Surplus/Deficit | -4,138.47 | -8,951.63 | -1,553.54 |

| | | | |
|--------------|-------------------|-------------------|-------------------|
| Funds | £25,046.51 | £16,094.88 | £14,541.34 |
|--------------|-------------------|-------------------|-------------------|

Appendix B Club Development Awards

These awards are made to clubs to assist them with their club development initiatives. There is not a fixed amount of money available each year and the actual amount awarded is very much dependent on the applications received.

The history of awards made in the last 5 years is shown below.

| Year | Awards | Amount | Clubs |
|--------------|------------|-------------------|-----------|
| 2013/14 | 27 | £17,575.70 | 25 |
| 2014/15 | 21 | £18,550.84 | 20 |
| 2015/16 | 22 | £18,790.89 | 22 |
| 2016/17 | 27 | £20,741.68 | 26 |
| 2017/18 | 23 | £17,553.15 | 19 |
| Total | 120 | £93,212.26 | 67 |

Overall 67 clubs have received awards in the last 5 years.

- 34 clubs 1 award,
- 20 clubs 2 awards,
- 9 clubs 3 awards,
- 2 clubs 4 awards,
- 1 club 5 awards.
- 1 club 6 awards.

Each year's instalment of a multi year award has been counted as one award.

Appendix C Coach Development Awards (as at 31 March 2018)

These awards are made to club members to assist them with attaining coaching qualifications to assist at their club. Awards have also been given for officiating qualifications and for personal development. The awards are settled once the courses have been successfully completed, which can be over a year after an application is received.

The history of awards of the last 5 years is shown below. The settled figure is shown against the year of the award not the year the settlement is made.

| Year | Requests | Accepted | Awarded | Settled | Liability | SS/GB |
|--------------|------------|------------|-------------------|-------------------|------------------|-------------------|
| 2013/14 | 66 | 61 | £9,709.20 | £7,795.50 | £0 | £2,800.00 |
| 2014/15 | 190 | 174 | £15,025.28 | £11,095.88 | £0 | £5,059.00 |
| 2015/16 | 151 | 141 | £9,642.35 | £8,185.05 | £0 | £7,606.90 |
| 2016/17 | 96 | 84 | £10,379.50 | £8,434.50 | £1,315.00 | £4,453.50 |
| 2017/18 | 120 | 99 | £7,788.50 | £3,908.50 | £3,035.00 | £5,075.00 |
| Total | 623 | 559 | £52,694.83 | £39,419.43 | £4,350.00 | £24,994.40 |

Sportscotland and the National Governing Bodies have made available additional contributions of £5,075.00 towards the courses which we have supported this year. This has allowed us to fund a higher overall percentage of the applicants' courses than would otherwise have been possible, however, we have been enforcing a Coach/Club contribution as part of our strategy of spreading our awards as widely as possible.

With limited funds this is seen as vital to our ongoing support and a fair use of resources.

Going forward we will still be trying to keep the liability at a manageable amount as we don't want to be restricted in making future awards by having to retain funds for outstanding awards some of which are probably not going to be taken up. We do not have the funds available for this.